



FOCUS ON STRATEGY – FOCUS ON GROWTH

The Real Estate Analytics kit in SAP Analytics Cloud – optimal growth, reduced risk and focus on priorities

The portfolio manager of today needs to make key strategic decisions on companies' real estate portfolio: how to maximise profit, what regions show the highest return rate and where money is lost due to vacancy or overdue rent. Real Estate Analytics is an integrated solution that provides a comprehensive and complete 360° view of the real estate portfolio and helps in assessing the investments using dashboards, graphics and KPIs.



Key measurements guide the portfolio manager in achieving a clear overview of the current portfolio status, while also being able to drill down into relevant building details from each point in the dashboard. The package uses a predefined model and four storylines based on the best practices in the industry.

The Solution

The Real Estate Analytics kit is an out of the box solution for portfolio and finance managers consisting of Portfolio 360 and Finance.

Foundation: Portfolio 360 – Get a full portfolio overview and maintain focus

The core of the portfolio manager's responsibilities is to be aware of the portfolio's current status. With a comprehensive overview, they can evaluate the portfolio, identify anomalies and determine potential future

strategy; which investments can maximise physical and financial growth. Additionally, by closely monitoring the dashboard for vacancy, both for technical and other reasons, allows them to take direct action and ensure future cash flow.

Identify trends, refine strategy and maintain focus with the Real Estate Analytics portfolio package.

Add-on Finance – Evaluate profitability and identify available cash

Besides the 360° overview of the portfolio, managers need to assess financial health. What is the profitability by region and type of building? Is the building's return rate a healthy 4% to 7%? These and other questions are key in refining the future strategy, deciding upon potential business investments. The drill down into the P&L enables managers to analyse the building's performance



and to make decisions based on relevant insights. The second part of the portfolio finance focusses on cash flow. Which buildings have the most overdue rent? The contract overview allows the portfolio manager to identify which contracts are due for an extension and allow the commercial department to set priorities. Finally, the guaranteed cash flow gives portfolio managers an indication of the level of guaranteed incoming cash based on the existing rental contracts.

Our SAC Real Estate Analytics Package promises:

- A user-friendly solution that's simply a joy to use
- Based on 25 years of experience of IT solutions and real estate industry knowledge
- A customisable platform with carefully designed real estate storylines
- A full overview of the portfolio with direct access to details from all the various dashboard areas
- The opportunity to maximise profit and assume control



Fixed price, scope & duration

Take advantage of Real Estate Analytics with its fixed price, scope and implementation period.

Do you want to learn more about the Real Estate Analytics kit? Contact us via +32 (0) 3 354 09 79 or info@ctac.be

Foundation
35,99 €
Per user per month*

4 Models (data set)
+
2 Stories (reports)
Portfolio & vacancy
+
Implementation time
15 days

Portfolio 360

Advanced
49,99 €
Per user per month*

4 Models (data set)
+
2 Stories (reports)
Foundation +
Finance & Cash Flow
+
Implementation time
min 30 days
(depending on assessment)

Foundation Package
+Add-on Finance

Standard out of the box Analytics Solution for portfolio and finance managers

- Live reporting on S/4HANA Real Estate Management
- Fits standard on top of SAP Real Estate Management
- Fits on any data warehouse based via our standard template

* Contract: 36 months